PAINT AND ADHESIVE MANUFACTURERS

Buy direct from chemical producers. Leave the trade complexity to us.



01 Who is Retba?

- Your sourcing partner for international chemical procurement
- Connects manufacturers with verified chemical producers
- Specialists in Africa, Latin America and North America
- Dedicated import/ export and trade support team
- 25+ years' combined coatings industry experience
- Direct access to producers in Asia, Europe and the Middle East

02 How is Retba different?

Everything a distributor does. Without being a distributor. We work alongside you for the whole journey.

- You buy directly from the producer
- The producer pays Retba
- No stockholding
- No resale
- No distributor mark-ups
- No hidden margins

All the benefits of buying direct, with the support of an experienced import and trade team.



03 Why partner with us?

Better commercial outcomes

- Factory-direct pricing
- Verified producer network
- More favourable payment terms
- Lean business model with competitive costs

Lower risk, fewer surprises

- Import and export documentation managed
- Producer verification and due diligence
- Early warning of supply chain issues
- Logistics expertise

A team you know and trust

- Dedicated contacts who understand your business
- Fast responses when problems arise
- Technical support when required
- Long-term partnership approach

You buy direct from the factory. We make it work!

Talk to our team today about direct factory sourcing for your business: info@retbaconsulting.com +44 118 464 0203

www.retbaconsulting.com